# UNITED STATES OF AMERICA BEFORE FEDERAL TRADE COMMISSION

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COMMISSIONERS: Robert Pitofsky, Chairman Mary L. Azcuenaga Janet D. Steiger Roscoe B. Starek, III

In the Matter of

**CVS CORPORATION**, a corporation, and

**REVCO D.S., INC.**, a corporation.

Docket No. C-3762

DECISION AND ORDER

The Federal Trade Commission ("Commission"), having initiated an investigation of the proposed acquisition of Revco D.S., Inc. ("Revco") by CVS Corporation ("CVS"), and the respondents having been furnished thereafter with a copy of a draft of complaint that the Bureau of Competition presented to the Commission for its consideration and which, if issued by the Commission, would charge respondents with a violation of Section 7 of the Clayton Act, as amended, 15 U.S.C. § 18, and Section 5 of the Federal Trade Commission Act, as amended, 15 U.S.C. § 45; and

Respondents, their attorneys, and counsel for the Commission having thereafter executed an agreement containing a consent order, an admission by the respondents of all the jurisdictional facts set forth in the aforesaid draft of complaint, a statement that the signing of said agreement is for settlement purposes only and does not constitute an admission by respondents that the law has been violated as alleged in such complaint, or that the facts as alleged in such complaint, other than jurisdictional facts, are true, and waivers and other provisions as required by the Commission's rules; and

The Commission having thereafter considered the matter and having determined that it had reason to believe that the respondents have violated the said Acts, and that a complaint should issue stating its charges in that respect, and having thereupon accepted the executed consent agreement and placed such agreement on the public record for a period of sixty (60) days, now in further conformity with the procedure described in § 2.34 of its Rules, the Commission hereby issues its Complaint, makes the following jurisdictional findings and enters the following Order:

1. Respondent CVS Corporation is a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its office and principal place of business located at One CVS Drive, Woonsocket, Rhode Island 02895.

2. Respondent Revco D.S., Inc. is a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its office and principal place of business located at 1925 Enterprise Parkway, Twinsburg, Ohio 44087.

3. The Federal Trade Commission has jurisdiction of the subject matter of this proceeding and of the respondents, and the proceeding is in the public interest.

### ORDER

#### I.

**IT IS ORDERED** that, as used in this Order, the following definitions shall apply:

- A. "CVS" means CVS Corporation, its directors, officers, employees, agents and representatives, predecessors, successors, and assigns; its subsidiaries, divisions, groups, and affiliates controlled, directly or indirectly, by CVS, and the respective directors, officers, employees, agents and representatives, successors, and assigns of each. CVS, after consummation of the Acquisition, includes Revco.
- B. "Revco" means Revco D.S., Inc., its directors, officers, employees, agents and representatives, predecessors, successors, and assigns; its subsidiaries, divisions, groups, and affiliates controlled, directly or indirectly, by Revco, and the respective directors, officers, employees, agents and representatives, successors, and assigns of each.
- C. "Respondents" mean CVS and Revco.
- D. "Commission" means the Federal Trade Commission.
- E. "Acquisition" means CVS's proposed acquisition of all of the outstanding voting securities of and merger with Revco pursuant to the Agreement and Plan of Merger dated February 6, 1997.

- F. "J.C. Penney" means J.C. Penney Company, Inc., a corporation organized, existing and doing business under and by virtue of the laws of the State of Delaware, with its principal place of business located at 6501 Legacy Drive, Plano, Texas 75024-3698.
- G. "Eckerd" means Eckerd Corporation, an affiliate of J.C. Penney. Eckerd is a corporation organized, existing and doing business under and by virtue of the laws of the State of Delaware, with its principal place of business located at 8333 Bryan Dairy Road, Largo, Florida 33777.
- H. "Medicine Shoppe" means Medicine Shoppe International, Inc., a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its executive offices located at 1100 North Lindbergh, St. Louis, Missouri 63132.
- I. "Pharmacy Operations" means Pharmacy Operations, Inc., a wholly owned subsidiary of Medicine Shoppe. Pharmacy Operations is a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with offices located at 1100 North Lindbergh, St. Louis, Missouri 63132.
- J. "Acquirer(s)" means Eckerd, Medicine Shoppe or Pharmacy Operations, and/or the entity or entities approved by the Commission to acquire: the Virginia Assets to be Divested pursuant to Paragraph II.A.1. of this Order; the Revco Pharmacy Assets pursuant to Paragraph II.B.1. or the New York Assets to be Divested pursuant to Paragraph II.B.2. of this Order; the Revco Virginia Assets pursuant to Paragraph III.A. of this Order; or the CVS Binghamton Assets pursuant to Paragraph III.B. of this Order.

Κ.

- N. "Retail Drug Store Assets" means all assets constituting the Retail Drug Store business, excluding those assets pertaining to either the Revco or CVS trade name, trade dress, trade marks and service marks, and including, but not limited to:
  - 1. leases and properties;
  - 2. zoning approvals and registrations;
  - books, records, reports, dockets and lists relating to the Retail Drug Store business;
  - 4. Retail Drug Store inventory and storage capacity;
  - 5. all records of stock keeping units ("SKUs"), <u>e.g.</u>, all forms, package sizes and other units in which prescription drugs are sold and which are used in records of sales;
  - 6. lists of all customers (including third party insurers) and all files of names, addresses, and telephone numbers of the individual customer contacts, and the unit and dollar amounts of sales, by product, to each customer;
  - 7. all pharmacy files, documents, instructions, papers, books, computer files and records and all other records in any media relating to the Retail Drug Store business;
  - 8. all rights, titles and interests in and to the contracts entered into in the ordinary course of business with customers (together with associated bid and performance bonds), suppliers, sales representatives, distributors, agents, personal property lessors, personal property lessees, licensors, licensees, consignors and consignees, and all names of prescription drug manufacturers and distributors under contract with Revco, at the Acquirer(s)' option;
  - 9. all machinery, fixtures, equipment, vehicles, transportation facilities, furniture, tools and other tangible personal property; and
  - 10. goodwill, tangible and intangible, utilized in Retail Drug Stores.
- O. "Revco Pharmacy Business" means Revco's

Retail Drug Stores listed in Schedule A of this Order, but does not include Revco's business of selling other products in those Retail Drug Stores.

- P. "Revco Pharmacy Assets" means all assets constituting the Revco Pharmacy Business, excluding those assets pertaining to the Revco trade names, trade dress, trade marks and service marks, and including but not limited to:
  - 1. Leases, at Medicine Shoppe's option;
  - zoning approvals and registrations, at Medicine Shoppe's option;
  - 3. books, records, manuals, and operations reports, relating to the Revco Pharmacy Business;
  - 4. inventory instructions, or, at Medicine Shoppe's option, lists of SKUs, <u>i.e.</u>, all forms, package sizes and other units in which prescription drugs are sold and which are used in records of sales and inventories;
  - 5. lists of all prescription drug customers, including but not limited to third party insurers, including all files of names, addresses, and telephone numbers of the individual customer contacts, the unit and dollar amounts of sales, by product, to each customer, and store profit and loss statement(s); and
  - 6. goodwill, tangible and intangible, utilized in the sale of prescription drugs.
- Q. "Virginia Assets to be Divested" means the Revco Retail Drug Store Assets described in Schedule B of this Order.
- R. "Revco Virginia Assets" means all of Revco's Retail Drug Store Assets located in the State of Virginia.
- S. "New York Assets to be Divested" means the Revco Retail Drug Store Assets described in Schedule A of this Order.
- T. "CVS Binghamton Assets" means all of the CVS Retail Drug Store Assets located in the Binghamton, New York MSA.

- U. "Eckerd Agreement" means the Purchase and Sale Agreement between Eckerd and CVS executed on May 16, 1997, for the divestiture by Respondents to Eckerd of the Virginia Assets to be Divested.
- V. "Medicine Shoppe Agreement" means the Purchase and Sale Agreement between Pharmacy Operations or Medicine Shoppe and CVS executed on May 21, 1997, for the divestiture by Respondents to Medicine Shoppe of the Revco Pharmacy Assets to be Divested.

# II.

# IT IS FURTHER ORDERED that:

- A. Respondents shall divest, absolutely and in good faith, the Virginia Assets to be Divested to:
  - 1. Eckerd, in accordance with the Eckerd Agreement dated May 16, 1997, no later than,

a. ten (10) days after the date on which this Order becomes final, or

b. four (4) months after acceptance of the Agreement Containing Consent Order by the Commission,

whichever is later; or

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a. ten (10) days after the date on which this Order becomes final, or

b. four (4) months after acceptance of the Agreement Containing Consent Order by the Commission,

whichever is later; or

2. the New York Assets to be Divested to an Acquirer that receives the prior approval of the Commission and only in a manner that receives the prior approval of the Commission, within three (3) months after the date on which this Order becomes final;

**provided that** the closing date of the Medicine Shoppe Agreement or any other agreement pursuant to which the New York Assets to be Divested are divested to an Acquirer shall not occur until after Respondents have obtained all required Landlord Consents.

C. The purpose of the divestitures described herein is to ensure the continued operation of the divestiture assets as assets engaged in the retail sale of pharmacy services to third party payors, and to remedy any lessening of competition resulting from the Acquisition as alleged in the Commission's complaint.

### III.

## IT IS FURTHER ORDERED that:

- A. If Respondents fail to divest absolutely and in good faith the Virginia Assets to be Divested pursuant to Paragraph II.A. of this Order, the Commission may appoint a trustee to divest the Revco Virginia Assets.
- B. If Respondents fail to divest absolutely and in good faith either the New York Assets to be Divested or the Revco Pharmacy Assets pursuant to Paragraph II.B. of this Order, the Commission may appoint a trustee to divest the CVS Binghamton Assets.
- C. In the event that the Commission or the Attorney General brings an action pursuant to § 5(<u>1</u>) of the Federal Trade Commission Act, 15 U.S.C. § 45(<u>1</u>), or any other statute enforced by the Commission, Respondents shall consent to the appointment of a trustee in such action. Neither the appointment of a trustee nor a decision not to appoint a trustee under this Paragraph

shall preclude the Commission or the Attorney General from seeking civil penalties or any other relief available to it, including a court-appointed trustee pursuant to § 5( $\underline{1}$ ) of the Federal Trade Commission Act, or any other statute enforced by the Commission, for any failure by Respondents to comply with this Order.

- D. The trustee appointed to accomplish any divestiture pursuant to Paragraphs III.A. or III.B. may be the same person. If a trustee is appointed by the Commission or a court pursuant to Paragraphs III.A. or III.B. of this Order, Respondents shall consent to the following terms and conditions regarding the trustee's powers, duties, authority, and responsibilities:
  - 1. The Commission shall select the trustee(s), subject to the consent of Respondents, which consent shall not be unreasonably withheld. The trustee shall be a person with experience and expertise in acquisitions and divestitures. Ιf Respondents have not opposed, in writing, including the reasons for opposing, the selection of any proposed trustee within ten (10) days after notice by the staff of the Commission to Respondents of the identity of any proposed trustee, Respondents shall be deemed to have consented to the selection of the proposed trustee.
  - 2. Subject to the prior approval of the Commission, the trustee shall have the exclusive power and authority to accomplish the divestitures described in Paragraphs III.A. and III.B.
  - 3. Within ten (10) days after appointment of the trustee, Respondent shall execute a trust agreement that, subject to the prior approval of the Commission, and in the case of a court-appointed trustee, of the court, transfers to the trustee all rights and powers necessary to permit the trustee to effect each divestiture required by this Order.
    - 4. The trustee shall have twelve (12) months from the date the Commission approves the trust agreement described in Paragraph III.D.3. to accomplish each divestiture, which shall be subject to the prior approval of the Commission. If, however, at the end of the twelve (12) month period, the trustee has submitted a plan for each divestiture required by this Order or believes that each divestiture required by this Order can be achieved within a

reasonable time, then that divestiture period may be extended by the Commission, or, in the case of a court-appointed trustee, by the court; provided, however, the Commission may extend the period for each divestiture only two (2) times.

- 5. The trustee shall have full and complete access to the personnel, books, records and facilities related to the Revco Virginia Assets and the CVS Binghamton Assets or to any other relevant information, as the trustee may request. Respondents shall develop such financial or other information as such trustee may request and shall cooperate with the trustee. Respondents shall take no action to interfere with or impede the trustee's accomplishment of each divestiture. Any delays in any divestiture caused by Respondents shall extend the time for that divestiture under this Paragraph in an amount equal to the delay, as determined by the Commission or, for a courtappointed trustee, by the court.
- 6. The trustee shall use his or her best efforts to negotiate the most favorable price and terms available in each contract that is submitted to the Commission, subject to Respondents' absolute and unconditional obligation to make each divestiture required by this Order at no minimum price. Each divestiture shall be made in the manner consistent with the terms of this Order; provided, however, if the trustee receives bona fide offers from more than one acquiring entity, and if the Commission determines to approve more than one such acquiring entity, the trustee shall divest to the acquiring entity or entities selected by Respondents from among those approved by the Commission.
- 7. The trustee shall serve, without bond or other security, at the cost and expense of Respondents, on such reasonable and customary terms and conditions as the Commission or a court may set. The trustee shall have the authority to employ, at the cost and expense of Respondents, and at reasonable fees, such consultants, accountants, attorneys, investment bankers, business brokers, appraisers, and other representatives and assistants as are necessary to carry out the trustee's duties and responsibilities. The trustee shall account for all monies derived from each divestiture and all expenses incurred. After approval by the Commission and, in the case of a

court-appointed trustee, by the court, of the account of the trustee, including fees for his or her services, all remaining monies shall be paid at the direction of the Respondents, and the trustee's power shall be terminated. The trustee's compensation shall be based at least in significant part on a commission arrangement contingent on the trustee's accomplishing each divestiture required by Paragraphs III.A. and III.B.

- 8. Respondents shall indemnify the trustee and hold the trustee harmless against any losses, claims, damages, liabilities, or expenses arising out of, or in connection with, the performance of the trustee's duties, including all reasonable fees of counsel and other expenses incurred in connection with the preparation for, or defense of any claim, whether or not resulting in any liability, except to the extent that such liabilities, losses, damages, claims, or expenses result from misfeasance, gross negligence, willful or wanton acts, or bad faith by the trustee.
- 9. If the trustee ceases to act or fails to act diligently, a substitute trustee shall be appointed in the same manner as provided in this Paragraph.
- 10. The Commission or, in the case of a courtappointed trustee, the court, may on its own initiative or at the request of the trustee issue such additional orders or directions as may be reasonably necessary or appropriate to accomplish each divestiture required by this Order.
- 11. The trustee shall also divest such additional ancillary assets and businesses and effect such arrangements as are necessary to assure the marketability and the viability and competitiveness of the Revco Virginia Assets and the CVS Binghamton Assets.
- 12. The trustee shall have no obligation or authority to operate or maintain the Revco Virginia Assets or the CVS Binghamton Assets.
- 13. The trustee shall report in writing to Respondents and the Commission every sixty (60) days concerning the trustee's efforts to accomplish each divestiture required by this Order.

#### IT IS FURTHER ORDERED that:

- A. Pending the divestiture of the Virginia Assets to be Divested pursuant to Paragraph II.A. and either the Revco Pharmacy Assets or the New York Assets to be Divested pursuant to Paragraph II.B., the Revco Virginia Assets pursuant to Paragraph III.A., or the CVS Binghamton Assets pursuant to Paragraph III.B., Respondents shall take such actions as are necessary to maintain the viability, marketability and competitiveness of all of these assets, and to prevent the destruction, removal, wasting, deterioration, or impairment of any of these assets except for ordinary wear and tear.
- B. Respondents shall comply with all terms of the Asset Maintenance Agreement, attached to this Order and made a part hereof as Appendix I. The Asset Maintenance Agreement shall continue in effect until such time as all the divestitures required by this Order have been accomplished.

## v.

IT IS FURTHER ORDERED that within thirty (30) days after the date this Order becomes final and every thirty (30) days thereafter until Respondents have fully complied with the provisions of Paragraphs II. and III. of this Order, Respondents shall submit to the Commission verified written reports setting forth in detail the manner and form in which it intends to comply, is complying, and has complied with the requirements of this Order. Respondents shall include in their compliance reports, among other things that are required from time to time, a full description of the efforts being made to comply with Paragraphs II. and III. of the Order, including a description of all substantive contacts or negotiations for each divestiture and the identity of all parties contacted. Respondents shall include in their compliance reports copies of all written communications to and from such parties, all internal memoranda, and all reports and recommendations concerning each divestiture.

# VI.

**IT IS FURTHER ORDERED** that Respondents shall notify the Commission at least thirty (30) days prior to any proposed change in the corporate Respondents such as dissolution, assignment, sale resulting in the emergence of a successor corporation, or the creation or dissolution of subsidiaries or any other change in the corporation that may affect compliance obligations arising out of the Order.

### VII.

IT IS FURTHER ORDERED that, for the purpose of determining or securing compliance with this Order, Respondents shall permit any duly authorized representative of the Commission:

- A. Access, during office hours and in the presence of counsel, to inspect and copy all books, ledgers, accounts, correspondence, memoranda and other records and documents in the possession or under the control of Respondents relating to any matters contained in this Order; and
- B. Upon five days' notice to Respondents and without restraint or interference from Respondents, to interview officers, directors, or employees of Respondents.

By the Commission.

Donald S. Clark Secretary

SEAL:

ISSUED: August 13, 1997

# **SCHEDULE A**

# **REVCO NEW YORK STORE LISTING**

Revco Store Number 2000 523 Hooper Road Endwell, NY 13760

Revco Store Number 2003 4700 Vestal Parkway East Vestal, NY

Revco Store Number 2007 1183-85 Vestal Avenue Binghamton, NY 13903 Revco Store Number 2002 133 Front Street Vestal, NY 13850

Revco Store Number 2005 1318 Front Street Binghamton, NY 13901

Revco Store Number 2020 310 Exchange Street Endicott, NY 13760

# SCHEDULE B REVCO VIRGINIA STORE LISTING

Revco Store Number 842 Interstate Rt 40 & 46 Blackstone, VA 23824

Revco Store Number 1160 Colonial Square Shopping Center 12 Colonial Square Colonial Heights VA 23834

Revco Store Number 972 University Square Shopping Center 20825 Woodpecker Road Ettrick, VA 23803

Revco Store Number 998 5207 Plaza Drive Hopewell, VA 23860

Revco Store Number 1473 Tanbark Plaza Shopping Center 74 Tanbark Plaza Lovingston, VA 22949

Revco Store Number 2522 Atlee Square Shopping Center 9159 Atlee Road Mechanicsville, VA 23116 Revco Store Number 2380 4408 West Hundred Road Chester, VA 23831

Revco Store Number 389 220 Market Drive Emporia, VA 23847

Revco Store Number 4513 Patrick Henry Center 1506 S. Main Street Farmville, VA 23901

Revco Store Number 4001 115 Brunswick Square Ct. Lawrenceville, VA 23868

Revco Store Number 2519 7199 Stonewall Pkwy. Mechanicsville, VA 23111 Revco Store Number 553 Cary Village Shopping Center 3142 West Cary Street Richmond, VA 23221

Revco Store Number 1313 6011 Nine Mile Richmond, VA 23223

Revco Store Number 1436 2917 North Avenue Richmond, VA 23222

Revco Store Number 4019 Hungarybrook Shopping Center 1292 Concord Avenue Richmond, VA 23228

Revco Store Number 4578 Quicoccasin Station 8920 Quioccasin Road Richmond, VA 22560

Revco Store Number 4562 While Oak Shopping Center 1840 Tappahannock Blvd. Tappahannock, VA 22560

Revco Store Number 4387 Pantops Center 540 Pantops Center Charlottesville, VA 22911

Revco Store Number 313 Liberty Plaza 1800 Liberty Street Chesapeake, VA 23324

Revco Store Number 1140 Poplar Hill Plaza 3138 Western Branch Blvd. Chesapeake, VA 23321

Revco Store Number 4003 Las Gaviotas Shopping Center Revco Store Number 1158 Glen Lea Shopping Center 3824 Mechanicsville Pike Richmond, VA 23223

Revco Store Number 1319 Willow Place Shopping Center 5440 West Broad Richmond, VA 23230

Revco Store Number 2551 Robious Hall Shopping Center 10030 Robious Road Richmond, VA 23235

Revco Store Number 4391 Irongate Village Shopping Center 6423 Iron Bridge Road Richmond, VA 23234

Revco Store Number 4585 1102 Courthouse Road Richmond, VA 23236

Revco Store Number 4000 West Point Square 100 Winter Street Unit 105 West Point, VA 23181

Revco Store Number 194 1367 Kempsville Road Chesapeake, VA 23320

Revco Store Number 350 4321 Indian River Road Chesapeake, VA 23325

Revco Store Number 1186 Wilson Village Shopping Center 328 Battlefield Blvd. S. Chesapeake, VA 23320 Revco Store Number 4552 2313 S. Military Hwy. Chesapeake, VA 23320

Revco Store Number 4541 Southhampton Shopping Center 1332 Armory Drive Franklin, VA 23851

Revco Store Number 426 Kecoughtan Shopping Center 3857 Kecoughtan Road Hampton, VA 23669

Revco Store Number 1384 4111 West Mercury Blvd. Hampton, VA 23666

Revco Store Number 4679 Big Bethel Road and Hampton Road Parkway Hampton, VA 23666

Revco Store Number 621 Newport Square Shopping Center 846 Newport Square Shop Center Newport News, VA 23601

Revco Store Number 1143 14865 Warwick Blvd. Newport News, VA 23608

Revco Store Number 2589 Southeast Shopping Center 2305 Jefferson Avenue Newport News, VA 23607

Revco Store Number 4501 10451 Jefferson Avenue Newport News, VA 23605

Revco Store Number 431 Southern Shopping Center No. 2 Southern S/C Norfolk, VA 23505

Revco Store Number 500 Colley Village Shopping Center 2301 Colley Avenue Norfolk, VA 23517 Revco Store Number 4607 3005 Old Mill Road Chesapeake, VA 23323

Revco Store Number 1268 Heritage Square Shopping Center 4324 Geo. Washington Memorial Highway Grafton, VA 23692

Revco Store Number 1073 1955 E. Pembroke Avenue Hampton, VA 23663

Revco Store Number 4326 2305 Kecoughtan Road Hampton, VA 23661

Revco Store Number 2741 York River Shopping Center 2318 York Crs. Drive Pob 1106 Hayes, VA 23072

Revco Store Number 1096 Newmarket Plaza Shopping Center 605 Newmarket Drive Newmarket Plaza Newport News, VA 23605

Revco Store Number 1613 13271 Warwick Blvd. Newport News, VA 23602

Revco Store Number 4022 Richneck Center 12917 Jefferson Avenue Newport News, VA 23602

Revco Store Number 117 Downtown Plaza Shopping Center 32 Downtown Plaza S/C Norfolk, VA 23510

Revco Store Number 493 Midtown Shopping Center 7628 Granby Street Norfolk, VA 23505

Revco Store Number 550 6204-H N. Military Hwy. Norfolk, VA 23518 Revco Store Number 595 742-A West 21st Street Norfolk, VA 23517

Revco Store Number 715 1101 East Little Creek Road Norfolk, VA 23518

Revco Store Number 1029 The Monticello Building 258 Granby Street Norfolk, VA 23510

Revco Store Number 1097 1853 East Little Creek Road Norfolk, VA 23518

Revco Store Number 2574 890 Kempsville Road Norfolk, VA 23502

Revco Store Number 750 5788 Churchland Blvd. Portsmouth, VA 23703

Revco Store Number 1061 3531 Airline Blvd. Portsmouth, VA 23701

Revco Store Number 2704 2004 Victory Blvd. Portsmouth, VA 23702

Revco Store Number 835 Smithfield Plaza Shopping Center 1280 Smithfield Plaza Smithfield, VA 23430

Revco Store Number 1376 571 East Constance Road Suffolk, VA 23434

Revco Store Number 100 1949 Lynnhaven Parkway Virginia Beach, VA 23456

Revco Store Number 113 1577 General Booth Blvd. Virginia Beach, VA 23454 Revco Store Number 703 Sewells Point Shopping Center 2330 Azalea Garden Road Norfolk, VA 23513

Revco Store Number 882 Ocean View Shopping Center 163 West Ocean View Avenue Norfolk, VA 23503

Revco Store Number 1068 Suburban Park Shopping Center 7526 Granby Street Norfolk, VA 23505

Revco Store Number 2375 3212 Tidewater Road Norfolk, VA 23509

Revco Store Number 4009 475 Wythe Creek Road Poquoson, VA 23662

Revco Store Number 871 3116 High Street Portsmouth, VA 23707

Revco Store Number 1113 326 High Street Portsmouth, VA 23704

Revco Store Number 4327 Manor Village Shopping Center 6219 Portsmouth Blvd. Portsmouth, VA 23701

Revco Store Number 1112 Holland Plaza Shopping Center 1240 Holland Road Suffolk, Va 23434

Revco Store Number 4385 Suffolk Shopping Center 1405 North Main Street Suffolk, VA 23434

Revco Store Number 109 4221 Pleasant Valley Road Virginia Beach, VA 23464

Revco Store Number 116 Linkhorn Shopping Center 980 Laskin Road Virginia Beach, VA 23451 Revco Store Number 341 6531 College Park Square Virginia Beach, VA 23464

Revco Store Number 374 Fairfield Shopping Center 5232 Fairfield S/C Virginia Beach, VA 23464 Revco Store Number 344 3333 Virginia Beach Blvd. Virginia Beach, VA 23452

Revco Store Number 440 Holland Shopping Center 4324 Holland Road Virginia Beach, VA 23452 Revco Store Number 2573 124 Waller Mill Road Williamsburg, VA 23185 Revco Store Number 1625 Shoppes at Yorktown US 17 & Goodwin Neck Road York, VA 23692

#### APPENDIX I

## UNITED STATES OF AMERICA BEFORE FEDERAL TRADE COMMISSION

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In the Matter of ))
CVS CORPORATION, )
a corporation, ))
and ))
REVCO D.S., INC., )
a corporation. ))

File No. 971-0060

### ASSET MAINTENANCE AGREEMENT

This Asset Maintenance Agreement ("Agreement") is by and between CVS Corporation ("CVS"), a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its office and principal place of business located at One CVS Drive, Woonsocket, Rhode Island 02895; Revco D.S., Inc. ("Revco"), a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its office and principal place of business located at 1925 Enterprise Parkway, Twinsburg, Ohio 44087 (collectively "Proposed Respondents"); and the Federal Trade Commission ("Commission"), an independent agency of the United States Government, established under the Federal Trade Commission Act of 1914, 15 U.S.C. § 41, <u>et seq</u>. (collectively "the Parties").

#### PREMISES

WHEREAS, CVS has proposed to acquire all of the outstanding voting securities of and to merge (through a wholly-owned subsidiary) with Revco D.S., Inc., pursuant to an agreement and plan of merger dated February 6, 1997 ("the proposed Acquisition"); and

WHEREAS, the Commission is now investigating the proposed Acquisition to determine if it would violate any of the statutes the Commission enforces; and

WHEREAS, if the Commission accepts the attached Agreement Containing Consent Order ("Consent Order"), the Commission is required to place it on the public record for a period of sixty (60) days for public comment and may subsequently either withdraw such acceptance or issue and serve its Complaint and its Decision and final Order in disposition of the proceeding pursuant to the provisions of Section 2.34 of the Commission's Rules; and

WHEREAS, the Commission is concerned that if an agreement is not reached preserving the <u>status quo ante</u> of the Revco Virginia Assets, the Virginia Assets to be Divested, the Revco Pharmacy Assets, the New York Assets to be Divested, and the CVS Binghamton Assets as described in the attached Consent Order (hereinafter sometimes referred to as "Assets") during the period prior to their divestiture, any divestiture resulting from any administrative proceeding challenging the legality of the Acquisition might not be possible, or might produce a less than effective remedy; and

WHEREAS, the Commission is concerned that prior to any divestitures to the Acquirer(s) approved by the Commission, it may be necessary to preserve the continued viability and competitiveness of the Assets; and

WHEREAS, the purpose of this Agreement and of the Consent Order is to preserve the Assets pending the divestitures to the Acquirer(s) approved by the Commission under the terms of the Order, in order to remedy any anticompetitive effects of the proposed Acquisition; and

WHEREAS, Proposed Respondents entering into this Agreement shall in no way be construed as an admission by Proposed Respondents that the proposed Acquisition is illegal; and

WHEREAS, Proposed Respondents understand that no act or transaction contemplated by this Agreement shall be deemed immune or exempt from the provisions of the antitrust laws or the Federal Trade Commission Act by reason of anything contained in this Agreement.

NOW, THEREFORE, in consideration of the Commission's agreement that at the time it accepts the Consent Order for public comment it will grant early termination of the Hart-Scott-Rodino waiting period, the Parties agree as follows:

## TERMS OF AGREEMENT

1. Proposed Respondents agree to execute, and upon its issuance to be bound by, the attached Consent Order. The Parties further agree that each term defined in the attached Consent Order shall have the same meaning in this Agreement.

2. Proposed Respondents agree that from the date Proposed Respondents sign this Agreement until the earlier of the dates listed in subparagraphs 2.a. and 2.b., Proposed Respondents will comply with the provisions of this Agreement:

a. three (3) business days after the Commission withdraws its acceptance of the Consent Order pursuant to the provisions of Section 2.34 of the Commission's Rules; or

b. the date the divestitures as set out in the ConsentOrder have been completed.

3. Proposed Respondents shall maintain the viability and marketability of the Assets, and shall not cause the wasting or deterioration of the Assets, nor shall they sell, transfer, encumber or otherwise impair their marketability or viability.

4. Proposed Respondents shall maintain the competitiveness of the Assets. This includes, but is not limited to, maintaining promotions and discount policies, and continuing specific store services (such as, for example, hours of operation and operation of specific departments). In particular, Proposed Respondents shall continue to offer to customers who obtain pharmacy services at the Assets the same type and quality of pharmacy services that are offered at the Proposed Respondents' retail drug stores that are not subject to the Consent Order's divestiture provisions.

5. Should the Commission seek in any proceeding to compel Proposed Respondents to divest themselves of the Assets or to seek any other injunctive or equitable relief, Proposed Respondents shall not raise any objection based upon the

expiration of the applicable Hart-Scott-Rodino Antitrust Improvements Act waiting period or the fact that the Commission has not sought to enjoin the proposed Acquisition. Proposed Respondents also waive all rights to contest the validity of this Agreement.

6. For the purpose of determining or securing compliance with this Agreement, subject to any legally recognized privilege, and upon written request with five (5) days' notice to Proposed Respondents and to their principal office(s), Proposed Respondents shall permit any duly authorized representative or representatives of the Commission:

a. access during the office hours of Proposed Respondents, in the presence of counsel, to inspect and copy all books, ledgers, accounts, correspondence, memoranda and other records and documents in the possession or under the control of Proposed Respondents relating to compliance with this Agreement; and

b. to interview officers or employees of Proposed
 Respondents, who may have counsel present, regarding any
 such matters.

7. This Agreement shall not be binding until approved by the Commission.

Signed this day of

, 1997.

CVS CORPORATION, a corporation

By:

Zenon Paul Lankowsky Vice President, Secretary and General Counsel CVS Corporation

Ronan P. Harty, Esquire Davis Polk & Wardwell Counsel for Respondent

**REVCO D.S., INC.**, a corporation

By:

Jack A. Staph Senior Vice President General Counsel and Secretary Revco D.S., Inc.

By:

Louis R. Sernoff, Esquire Baker & Hostetler Counsel for Revco D.S., Inc.

# FEDERAL TRADE COMMISSION

By:

Stephen C. Calkins General Counsel

Consent agreement accepted for public comment by the Commission on May 29, 1997.

Donald S. Clark, Secretary