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	BEFORE FEDE	RAL TRADE COMMI	ISSION FEDERAL TRA	DE COMMISSION
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BACKGROUND

	
<i>t</i>	
Co	mmission entered into an Agreement to settle the Commission's allegations about the
	minission energy into an Agreement to settle the commission's anegations about the
prc	posed merger between Respondents and GulfTerra Energy Partners, L.P. ("GulfTerra") and
Gu	IfTerra Energy Company, L.L.C. ("GulfTerra GP"). The Agreement requires Respondents to
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		ition by approving the dive	stiture of the Enterprise Pro	pane Storage
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ENBRIDGE WILL BE A VIABLE COMPETITOR.

	In 1999, the Bureau prepared a study entitled "A Study of the Commission's Divestiture
	Process." This study identifies certain rules of thumb to be used in the identification of likely
	successful buyers of divested assets. The pertinent factors include (a) knowledge and
	<u>evenorience</u> (h) a high degree of commitment to the menter and (a) does find that is 1 and 1
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resources. As discussed more fully below, Enbridge exhibits each of these characteristics and is an excellent candidate for ownership of the Enterprise Storage Propane Interest.

U.S. Mid-continent and Gulf Coast regions. Enbridge provides storage services in connection with its marketing business. Liquids storage is a natural corollary to its large natural gas gathering, treating and processing businesses. Enbridge writes in its 2003 10-K that it "sells NGLs resulting from its processing activities to a variety of customers ranging from large petrochemical and refining companies to small regional retail propane distributors." *See id.* at 13. Furthermore, it is central to Enbridge's strategy to develop its natural gas and liquids businesses in the Gulf region: "[Enbridge] will continue to analyze potential acquisitions, with a

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THE TERMS OF THE AGREEMENT ACCOMPLISH A FULL DIVESTITURE

As stated earlier, Paragraph III.A. of the Decision and Order requires Respondents to divest the Enterprise Propane Storage Interest in good faith and at no minimum price on or before December 31, 2004. On , Enterprise entered into an agreement, the closing of which is expressly conditioned upon the FTC's approval, that will fully accomplish

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In keeping with Paragraphs III.C. and III.E. of the Decision and Order, the PSA requires Enterprise to maintain the Enterprise Propane Storage Interest as a viable going concern until the closing. Pursuant to Paragraph III.D. of the Decision and Order, the parties are also under a joint covenant to use reasonable efforts to obtain necessary consents and approvals, including the approval of the Commission.

	As an additional component of the sale and purchase, Enbridge requested and Enterprise			
	agreed to enter into a Storage Agreement which is attached to the PSA	(the "Storage		
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C Neil W. Imus Vinson & Elkins L.L.P. 1455 Proventino D.L.I.I. **NT 117** ٠, ~~~ 2 Washington, D.C. 20004

(202) 639-6500

Attorney for Enterprise Products Partners L.P. and Dan L. Duncan

Dated: October 29, 2004

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