

1 WILLIAM E. KOVACIC
General Counsel
2 GREGORY A. ASHE
AMY M. LLOYD
3 Federal Trade Commission
600 Pennsylvania Ave., N.W., NJ-2122
4 Washington, D.C. 20580
(202) 326-3719 (voice)
5 (202) 326-2558 (facsimile)

6
7 RAYMOND MCKOWN (Cal. Bar No. 150975)
Federal Trade Commission
Western Regional Office - Los Angeles
8 10877 Wilshire Blvd, Suite 700
Los Angeles, CA 90024
9 (310) 824-4325

10 Attorneys for Plaintiff

11 **UNITED STATES DISTRICT COURT**
12 **CENTRAL DISTRICT OF CALIFORNIA**

13	_____)	
	FEDERAL TRADE COMMISSION,)	No. CV04-8013-AHM (JWJx)
14	Plaintiff,)	
15	v.)	AMENDED COMPLAINT FOR
16	FGH INTERNATIONAL CORPORATION,)	PERMANENT INJUNCTION AND
17	et al.,)	OTHER EQUITABLE RELIEF
18	Defendants.)	
	_____)	

19
20 Plaintiff, Federal Trade Commission ("FTC"), by its
21 undersigned attorneys, for its complaint alleges:

22 1. The FTC brings this action under Sections 13(b) and 19
23
24
25
26
27
28

1 in deceptive acts or practices in violation of Section 5(a) of
2 the FTC Act, 15 U.S.C. § 45(a), and for engaging in deceptive and
3 abusive telemarketing acts or practices in violation of the FTC's
4 Trade Regulation Rule entitled "Telemarketing Sales Rule"
5 ("TSR"), 16 C.F.R. Part 310, as amended, in connection with the
6 advertising, marketing and sale of instructional programs.

7 **JURISDICTION AND VENUE**

8 2. This Court has subject matter jurisdiction over
9 Plaintiff's claims pursuant to 15 U.S.C. §§ 45(a), 53(b), 57b,
10 6102(c) and 6105(b) and 28 U.S.C. §§ 1331, 1337(a), and 1345.

11 3. Venue in the Central District of California is proper
12 under 15 U.S.C. § 53(b) and 28 U.S.C. §§ 1391(b) and (c).

13 **THE PARTIES**

14 4. Plaintiff **Federal Trade Commission** is an independent
15 agency of the United States Government created by the FTC Act, 15
16 U.S.C. §§ 41 *et seq.* The FTC enforces the FTC Act, which
17 prohibits unfair or deceptive acts or practices in or affecting
18 commerce. The FTC also enforces the TSR, which prohibits
19 deceptive or abusive telemarketing acts or practices. The FTC
20 may initiate federal district court proceedings, through its
21 attorneys, to enjoin violations of the FTC Act and the TSR, and
22 to secure such other equitable relief, including rescission of
23 contracts and restitution, and disgorgement of ill-gotten gains,
24 as may be appropriate in each case. 15 U.S.C. §§ 53(b), 57b, and
25 6105(b).

26 5. Defendant **FGH International Corporation** ("FGH USA") is a
27 California company with its principal place of business in Van
28

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 telemarketers explain that the consumer can pay in installments,
2 with the first installment (between \$150 and \$300) being paid as
3 a Cash on Delivery ("COD") payment to Federal Express (who
4 delivers the materials).

5 14. In most instances, regardless of whether the consumer
6 agrees to purchase Defendants' program, a few days after the
7 initial telephone call, Defendants send the consumer a letter
8 stating that the materials will arrive via Federal Express COD on
9 a specified date and the consumer is expected to remit the COD
10 payment at the time of delivery. The materials consist of a
11 series of videotapes, computer disks, and workbooks.

12 15. If a consumer refuses the Federal Express package or,
13 prior to the material's arrival, calls Defendants to explain that
14 he or she did not order the materials, Defendants attempt to
15 intimidate the consumer into paying. Typically, shortly after
16 the consumer calls or refuses the Federal Express package,
17 Defendants' representatives, often purporting to be Defendants'
18 attorney, call the consumer and threaten legal action if the
19 requested amount is not paid. In some instances, Defendants'
20 representatives threaten to report the consumer to immigration
21 authorities for deportation if her or she does not pay the
22 requested amount. In some instances, Defendants demand that the
23 consumer pay the full amount of the program or, in some cases, a
24 "discounted" price of around \$300. In other instances, they
25 demand that the consumer pay a "cancellation fee" of around \$100.
26 In many instances, consumers, fearing the threatened legal

1 action, submit to Defendants' demands and wire transfer the
2 requested amount to Defendants.

3 16. Since at least October 17, 2003, Defendants have
4 called, or have caused telemarketers to call, consumers'
5 telephone numbers that are on the National Do Not Call Registry.

6 17. Defendants have not accessed the National Do Not Call
7 Registry to download registered telephone numbers.

8 18. Since at least October 17, 2003, Defendants have
9 called, or have caused telemarketers to call, telephone numbers
10 in various area codes without first paying the annual fee for
11 access to the telephone numbers within such area codes that are
12 included in the National Do Not Call Registry.

13 **THE FEDERAL TRADE COMMISSION ACT**

14 19. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a),
15 prohibits unfair or deceptive acts or practices in or affecting
16 commerce. Misrepresentations or omissions of material fact
17 constitute deceptive acts or practices prohibited by Section 5(a)
18 of the FTC Act.

19 **VIOLATIONS OF SECTION 5(a) OF THE FTC ACT**

20 **COUNT ONE**

21 20. In numerous instances, in connection with the sale,
22 offering for sale, or distribution of instructional programs,
23 Defendants represent, expressly or by implication, that (a) they
24 are an agency of, or affiliated with, the Federal government or a
25 state government and (b) consumers have been selected by the
26 government to receive subsidized training to learn English or
27 become an auto mechanic.

1

2

3

464.8000 TD(3)TjET1.00000 0.00000 0.00000 1.00000 0.0000 0.0000 cm0.00 0.00 0.

1 which became effective on December 31, 1995. On January 29,
2 2003, the FTC amended the TSR by issuing a Statement of Basis and
3 Purpose and the final amended TSR. 68 Fed. Reg. 4580, 4669. 1dm4580, 4669

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

1
2
3
4
5
6
7
8

1 **COUNT SEVEN**

2 44. Since at least October 17, 2003, in numerous instances,
3 in the course of offering for sale and selling instructional
4 programs through telemarketing, Defendants have initiated, or
5 caused others to initiate, an outbound telephone call to a
6 telephone number within a given area code without the required
7 annual fee having been paid for access to the telephone numbers
8 within that area code that are included in the National Do Not
9 Call Registry.

10 45. Defendants have thereby violated Section 310.8 of the
11 Telemarketing Sales Rule. 16 C.F.R. § 310.8.

12 **CONSUMER INJURY**

13 46. Consumers throughout the United States have suffered,
14 and continue to suffer, substantial monetary loss as a result of
15 Defendants' unlawful acts and practices. In addition, Defendants
16 have been unjustly enriched as a result of their unlawful acts
17 and practices. Absent injunctive relief by this Court,
18 Defendants are likely to continue to injure consumers, reap
19 unjust enrichment, and harm the public interest.

20 **THIS COURT'S POWER TO GRANT RELIEF**

21 47. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b),
22 empowers this Court to grant a permanent injunction, rescission
23 of contracts and restitution, disgorgement of ill-gotten gains,
24 and other equitable relief to prevent and remedy any violations
25 of any provision of law enforced by the FTC.

26 48. Section 19 of the FTC Act, 15 U.S.C. § 57b, and Section
27 6(b) of the Telemarketing Act, 15 U.S.C. § 6105(b), authorize

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

