("Motion to Stay"), setting forth Respondents' position that there should be no discovery or other proceedings in this case until resolution of the preliminary injunction action filed by the Commission in the U.S. District Court for the Eastern District of Virginia (*Federal Trade* 

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pendency of the preliminary injunction proceeding, as evidenced by the numerous deposition notices (one for nearly every business day in the first three weeks of June), requests for production, and requests for inspection served on Respondents over the last several days, is wasteful and counter-<u>productive</u>. It denies the parties the opportunity to make use of the record

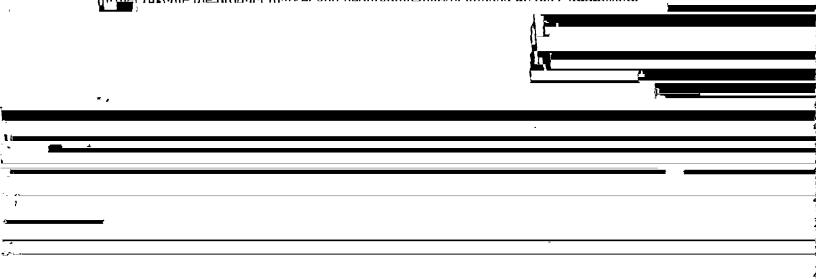
in the preliminary injunction proceeding to frame additional discovery and proceedings in this case, the process wisely envisioned by the FTC's Rules of Practice. It also burdens two non profit hospitals, one of which is operating at a loss, and non-parties, including the very insurance

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unnecessary discovery, and threatens to interfere with the focus of the preliminary injunction

Inova will acquire PWHS. The Commission issued an administrative complaint on May 7, 2008 alleging that Inova's acquisition of PWHS violates the antitrust laws. The complaint alleges that a relevant product market is general, acute care inpatient hospital services sold to managed care organizations (MCOs) and that the relevant geographic market is no larger than Northern Virginia, defined as Fairfax, Arlington, Loudoun, Prince William and Fauquier counties, and including the independent cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park.

Respondents have not yet answered the Complaint but dispute the Commission's contention that the merger of the Hospitals would violate federal antitrust laws. Respondents further dispute the product market and geographic market alloged by the Commission



- 3. <u>Legal Issues</u>. The principal legal issues in this case are as follows:
  - a. Complaint Counsel alleges that the acquisition of PWHS by Inova may substantially lessen competition or tend to create a monopoly, in violation of section 7 of the Clayton Act, 15 U.S.C. § 18.
  - b. Respondents have not yet filed their answers in this case, which are not due until June 2, 2008. However, without waiving their right to further respond to Complaint Counsel's allegations and assert any and all applicable defenses thereto at the appropriate time, Respondents dispute the allegations contained in the

Rosch As Administrative Law Judge ("Motion to Recuse").

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Respondents contend that, in light of these pending motions, there should be no further

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admissions will be permitted only for good cause.

notice.

**[Respondents' Proposal]** Respondents have moved to stay discovery and all other proceedings in this case pending resolution of the preliminary injunction action that the Commission and the Commonwealth of Virginia filed in federal court. As discussed in Respondents' Motion to Stay,

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Respondents and is contrary to the FTC Policy Statement, the FTC Rules of Practice, and past

practices of the Commission in other similar situations, where the Commission has typically

delayed even filing the administrative complaint until the preliminary injunction motion has been

their energies and resources to developing the record in the preliminary injunction proceeding. After that proceeding has concluded, then, as the FTC Policy Statement and Rules of Practice contemplate, the parties and this tribunal can review the record to determine whether this action should proceed and, if so, the nature and scope of any further proceedings.

during the pendency of the preliminary injunction proceeding, as evidenced by the numerous deposition notices (one for nearly every business day in the first three weeks of June), requests for production, and requests for inspection served on Respondents over the last several days, is wasteful and counter-productive. It denies the parties the opportunity to make use of the record in the preliminary injunction proceeding to frame additional discovery and proceedings in this case, the process wisely envisioned by the FTC's rules. It also burdens two non profit hospitals, one of which is operating at a loss, and non-parties, including the very insurance companies and

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	A hearing on Defendants' Motion for a Scheduling Order and an Expedited Status Conference is

set for May 30, 2008 at 10:00 a.m. in front of the Honorable Claude Hilton.

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[Complaint Counse]'s Proposall. Because the discovery schedules in this proceeding and the

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		description of proposed testimony.	
	June 2, 2008	Non-expert depositions can begin.	
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	[Respondents' Proposal] Respondents object to the entry of a Scheduling Order in this action	
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notices (one for nearly every business day in the first three weeks of June), requests for production, and requests for inspection served on Respondents over the last several days, is wasteful and counter-productive. It denies the parties the opportunity to make use of the record in the preliminary injunction proceeding to frame additional discovery and proceedings in this case, the process wisely envisioned by the FTC's rules. It also burdens two non profit hospitals, one of which is operating at a loss, and non-parties, including the very insurance companies and

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electronic mail (formatted in Adobe Acrobat) except in those instances where service by electronic mail is not technically possible, and three days shall be added to the time for any responsive action, consistent with the provisions of Fed.

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means permitted by Fed. R. Civ. P. 30. Depositions shall be taken by
stenographic means unless the party seeking the deposition notifies the deponent
and the other party of its intention to record the deposition by other than
stepperaphic means at least two (2) days in advance of the deposition

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e.	No deposition of a non-party shall be scheduled between the time of production in	
	response to a subpoena duces tecum and three (3) days after copies of the	
	production are provided to the non-issuing party, unless a shorter time is required	
	by unforeseen logistical issues in scheduling the deposition, the documents are not	
	produced until the time of the deposition, or as agreed to by all parties involved.	

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h. The preliminary and revised witness lists shall represent the parties' good faith designation of all potential witnesses the parties reasonably expect may be called at the hearing. A party shall notify the other parties promptly of changes in preliminary and revised witness lists to facilitate completion of discovery within

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Applications for the issuance of what are commanding a norman to attend and give testimony at the hearing must comply with FTC Rules of Practice § 3.34, must demonstrate that the subject is located in the United States, and must be served on opposing counsel. Oppositions to applications for issuance of dua within three (2) husings down after the service ~f+L ~



bear a consecutive control number. Additionally, all exhibit numbers must be accounted for, even if a particular number is not actually used at the hearing.

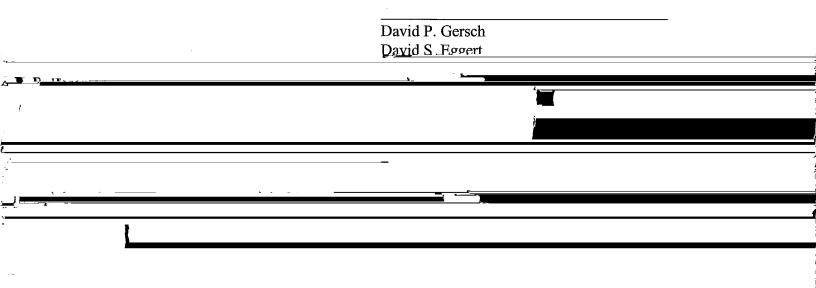
- m. At the final pre-hearing conference, the parties shall introduce all exhibits they intend to introduce at the hearing. The parties further shall give the originals of exhibits to the court reporter, which the court reporter will maintain as part of the record.
- n. The parties shall endeavor to resolve any discovery disputes quickly and efficiently. If the parties are unable to reach an agreement resolving the disputes they should bring them promptly to the Commission's attention by calling the offices of Commissioner Thomas Rosch and arranging for a telephonic hearing on the dispute.

**[Respondents' Proposal]** In light of their pending Motion to Stay and Motion to Recuse, and the related issues discussed above, Respondents contend that it is neither appropriate nor necessary to address the specific matters outlined in Complaint Counsel's proposals at this time, many of which simply restate applicable provisions of the FTC Rules of Practice as applied to case-related events that Respondents contend should not take place until the federal preliminary injunction proceedings are resolved. At the very least, these issues should not be addressed until Respondents' pending motions have been resolved. Without waiving these objections, Respondents anticipate that, at the appropriate time, they will be able to work with Complaint

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Respectfully submitted,

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