

UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION

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FEDERAL TRADE COMMISSION,

Plaintiff,

v.

Case No. 10-0060CV-W-FJG

REAL WEALTH, INC., a corporation, also  
d/b/a American Financial Publications,  
Emerald Press, Financial Research, National  
Mail Order Press, Pacific Press, United  
Financial Publications, Wealth Research  
Marketing Group, and Wealth Research  
Publications, and

LANCE MURKIN, individually and as an  
officer of REAL WEALTH, INC.,

Defendants.

**FTC'S SUGGESTIONS IN OPPOSITION TO DEFENDANTS'  
MOTION TO SET ASIDE OR, IN THE ALTERNATIVE, TO MODIFY  
THE FINAL JUDGMENT AND ORDER FOR PERMANENT INJUNCTION**

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## INTRODUCTION

The Court should deny Defendants' Motion to Set Aside or, in the Alternative, to Modify the Final Judgment and Order for Permanent Injunction because it is simply an attempt to end run the judicial process and re-litigate this case. Defendants make no arguments that they did not—or could not have—raised before judgment, they fail to make any showing of manifest error of law or fact justifying relief under Federal Rule of Civil Procedure 59(e), or any exceptional circumstances justifying relief under Federal Rule of Civil Procedure 60(b)(6). In nearly 16 months of active litigation, Defendants repeatedly failed to meet deadlines and otherwise delayed this Court's adjudication of this case, and now, following issuance of a final judgment, they seek to re-litigate it. Enough is enough—the Court's final judgment was properly issued to accomplish justice for consumers injured by Defendants' various work-at-home and grant schemes, and the sanctity of that judgment should be preserved.

## BACKGROUND AND PROCEDURAL POSTURE

The Federal Trade Commission ("FTC" or "Commission") filed this action on January 21, 2010, alleging that Defendants deceptively marketed work-at-home and grant-related products and services to thousands of consumers nationwide in violation of Section 5(a) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 45(a). [

Defendants moved for the release of frozen funds on December 20, 2010. [See Doc. No. 98.] They sought, among other things, \$63,800 to satisfy Defendant Murkin's outstanding tax liabilities, and \$9,000 to obtain transcripts of the depositions conducted in this case. [See Doc. No. 98 at 2.] Defendants provided no support for their estimated cost of deposition transcripts. As Defendants now admit, the total cost for obtaining the transcripts of the four depositions conducted in this case was approximately \$4,000—less than half the amount they requested. [See Doc. No. 145-1 at 1; see also Doc. No. 103 at 11; Doc. No. 103-2 at 37.]

The FTC opposed Defendants' December 20, 2010, request for the release of frozen funds in its entirety, arguing, among other things, that Defendants did not rightfully own the frozen assets but merely held those assets in constructive trust for Defendants' consumer victims, and further that the amount of the TD's case was Tw [c

suggested preliminarily that the frozen assets be held in constructive trust for the benefit

Preliminary Injunction, including the injunction freezing Defendants' assets, remained in effect. [Doc. No. 132.] The Court also provided Defendants additional time to respond to the FTC's motion for summary judgment, and Defendants filed their opposition [Doc. No. 133] on April 15, 2011<sup>4</sup>. In that opposition, Defendants reiterated their argument that the Court should apply a



constructive trust issue following the filing of the FTC's May 2 brief, the FTC nevertheless noted

Relief under Federal Rule of Civil Procedure 60(b)(6) “is exceedingly rare as relief requires an ‘intrusion into the sanctity of a final judgment.’” *In re Guidant Corp. Implantable Defibrillators Prods. Liab. Litig.*, 496 F.3d 863, 868 (8th Cir. 2007) (quoting *Watkins v. Lundell*, 169 F.3d 540, 544 (8th Cir. 1999)). Rule 60(b)(6) is a vehicle for simple reargument on the merits.” *Broadway v. Norris*, 193 F.3d 987, 990 (8th Cir. 1999). The Rule authorizes relief “only when exceptional circumstances prevented the moving party from seeking redress through the usual channels.” *In re Zimmerman*, 869 F.2d 1126, 1128 (8th Cir. 1989). “‘Exceptional circumstances’ are not present every time a party is subject to potentially unfavorable consequences as a result of an adverse judgment properly arrived at. Rather, exceptional circumstances are relevant only when they bar adequate redress.” *Atkinson v. Prudential Prop. Co., Inc.*, 43 F.3d 367, 373 (8th Cir. 1994).

None of the four arguments that Defendants make in support of their motion to set aside or alter the Court’s Final Judgment and Order of Permanent Injunction meets the high standard for relief under Rule 59(e) or Rule 60(b)(6). First, Defendants made or could have made—each of those arguments before the Court’s judgment. Second, none of those arguments demonstrates any manifest error of law or fact justifying relief under Rule 59(e), or any exceptional circumstances justifying relief under Rule 60(b)(6).

II. The Court Properly Denied Defendants’ Request to Release Funds for the Purchase of Deposition Transcripts and Did Not Deny Defendants Due Process of Law

Defendants first argue that the Final Judgment should be set aside because, by denying Defendants’ December 20, 2010 request for the release of frozen funds to purchase the transcript of Defendant Murkin’s deposition [Doc. No. 982], the Court denied Defendants the “right to be heard in opposing Plaintiff’s Motion” for Summary Judgment, which denied them due process

of law. [Doc. No. 145 at 4.] This argument provides no basis for the Court to reconsider the Final Judgment under Rules 59(e) or 60(b)(6) because Defendants have shown nothing new in law or fact that would prompt the Court to rejudicate this issue of whether funds should have been released to pay for deposition transcripts. Indeed, Defendants have raised the issue twice—the second time in their opposition to the FTC’s motion for summary judgment. See Doc. No. 98 at 2; Doc. No. 99 at 5-6; Doc. No. 133 at 2. To the extent the new argument adds a “denial of due process” element, such an argument could have been raised prior to judgment.

In addition, Defendants would not be entitled to relief in any event because the Court’s denial of Defendants’ request to use frozen assets to purchase deposition transcripts did not deny Defendants due process of law. The Supreme Court has established that denying a defendant the use of frozen assets for payment of attorneys’ fees does not violate the Due Process Clause of the Fifth Amendment, even in criminal proceedings, where a defendant has a constitutional right to counsel. See *United States v. Monsanto*, 491 U.S. 600, 615-16 (1989); *Caplin & Drysdale, Chartered v. United States*, 491 U.S. 617, 624-35 (1989). It follows that denying a defendant in a civil action the use of frozen assets that rightfully belong to victimized consumers to obtain a transcript of his own deposition testimony also does not violate the Due Process Clause of the Fifth Amendment because, as the Supreme Court explained in *Caplin & Drysdale*, “[t]here is no constitutional principle that gives one person the right to give another’s property to a third party, even where the person seeking to complete the exchange wishes to do so in order to exercise a constitutionally protected right.” 491 U.S. at 628.

Defendants cite no authority to the contrary because there is no such authority. In support of their position, they cite only to *Fuentes v. Shevin*, 407 U.S. 67, 80 (1972), which does not address the constitutionality of denying a defendant the use of frozen funds for civil litigation

expenses, but rather addresses the constitutionality of state prejudgment replevin statutes that denied individuals any opportunity to be heard before property was taken from their possession in litigation between private parties. See id. at 69-70. By contrast, Defendants in this case have been given every opportunity to be heard, even though they failed to meet the court's deadline for responding to the FTC's summary judgment motion.

The Court provided Defendants an extensive time to respond, and indeed, Defendants filed an opposition. Defendants had more than ample opportunity to be heard, and this is the



to restrict the broad equitable jurisdiction granted to the district court by section 13(b).

931 F.2d 1312, 1315 (8th Cir. 1991) (quoting 15 U.S.C. § 57b(e)).

Defendants' new argument is that the Court should alternatively apply the four-year statute of limitations in 28 U.S.C. § 1658. See Doc. No. 145 at 6.] This statute was enacted on December 1, 1990—nearly two decades after Congress enacted Section 13(b) of the FTC Act on November 16, 1973—and applies only to “civil actions arising under an Act of Congress enacted after the date of the enactment of this section.” 28 U.S.C. § 1658(a).

Defendants have failed to demonstrate any matter of law or fact warranting relief under Rule 59(e), or any exceptional circumstances warranting relief under Rule 60(b). The full monetary judgment of \$10,400,397.10 should stand.

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<sup>7</sup> Contrary to Defendants' suggestion (see Doc. No. 145 at 5), it is “well settled that the United States is not bound by state statute limitation,” regardless whether it “brings its suit in its own courts or in a state court.” *United States v. Summerlin*, 310 U.S. 414, 416 (1940).

<sup>8</sup> See Judicial Improvements Act of 1990, Pub. L. No. 101-650, § 313, 104 Stat. 5089, 5114 (1990).

<sup>9</sup> See Trans-Alaska Pipeline Authorization Act, Pub. L. No. 93-153, § 408, 87 Stat. 576, 592 (1973).

<sup>10</sup> In addition, Defendants would not be entitled to relief even if a statute of limitations had been applicable to this action because they waived any possible statute of limitations affirmative defense by not raising it in their answer [Doc. No. 28], as Federal Rule of Civil Procedure 8(c) requires. See *United States v. Big D Enters.*, 184 F.3d 924, 935 (8th Cir. 1999) (“Appellants offer no plausible justification for their failure to raise the statute of limitations defense in a responsive pleading. Accordingly, we agree with the district court’s

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IV. The Court Properly Imposed a Constructive Trust over the Frozen Assets and Did Not Deny Defendants Due Process of Law

Defendants' third argument is that the constructive trust provisions of the Final Judgment should be stricken, and the FTC should be required to file a new motion seeking the imposition of a constructive trust, because "Defendants have denied due process of law by having been denied the opportunity to be heard on the issue of whether or not Missouri state law of constructive trusts should be applied in this case." [Doc. No. 145 at 8.] Notably, Defendants present no reason why the constructive trust was not properly imposed, and there is none.

The Court should deny Defendants' request to invoke Rule 59(e) or Rule 60(b)(6) to re-open briefing on the propriety of the constructive trust provisions of the Final Judgment because Defendants had an opportunity to be heard on the issue before judgment. First, they could have—and did—address the issue in their reply [Doc. No. 108] in support of their December 20, 2010 request for the release of frozen funds. Second, they had 15 days to seek leave to file a surreply to the FTC's motion for summary judgment to address the issue and chose not to take advantage of that opportunity—nevertheless, the FTC noted that it would not oppose

“moving for leave to file a sur-reply” to rebut evidence raised for the first time in defendant’s reply in support of summary judgment.)

The Court properly established a constructive trust over the frozen assets because: (i) those assets rightfully belong to Defendants’ consumer victims; (ii) the trust is necessary to prevent Murkin’s unjust enrichment and to ensure that the frozen assets can be returned to their rightful owners—Defendants’ consumer victims; and (iii) the FTC established each of the elements required for the imposition of a constructive trust under the governing state law. [See Doc. No. 141.] Defendants had opportunity to rebut the FTC’s arguments and did not do so. Even in the instant motion, Defendants have failed to provide any support for their position that a constructive trust should not be imposed. Therefore, the constructive trust provisions of the Final Judgment should stand.

V. Defendants Have Not Established that Murkin’s Life Insurance Annuity Policy Should be Released from the Constructive Trust

Finally, Defendants argue that one of Defendant Murkin’s frozen life insurance annuity policies (Farmers Insurance Annuity Policy [REDACTED] 166R) should be released from the constructive trust because it was purchased “on May 19, 2002 which is several years prior to the date of inception of the constructive trust [Doc. No. 145 at 7.]. Despite the fact that Defendants made two motions to release assets from the asset freeze, they never took the opportunity to argue that this policy should be released from the freeze on the ground that it was unrelated to the conduct the FTC alleged. This is the first time the argument has been raised, but Defendants are not entitled to relief under Rules 59(e) or 60(b)(6) because they could have presented this argument before the Court rendered judgment.



Relief would not be warranted in any event because Defendants have failed to establish any manifest error of law or fact underlying the Final Judgment, or any other exceptional circumstances barring them from adequate relief. The “Policy Specifications” and “Policyholder’s Annuity Annual Report for 2002” that Defendants present in support of their argument [see Doc. No. 145-1 at 5-6] do not prove that the current value of the subject annuity policy was generated solely by the premium paid in 2002 rather than by funds that Murkin obtained through his unlawful conduct between 2002 and 2009. Therefore, Defendants have not proven that the Court improperly imposed a constructive trust over some or all of the value of Farmers Insurance Annuity Policy # 166R. The Policy should continue to be held in constructive trust for Defendants’ consumer victims.

### CONCLUSION

For the foregoing reasons, Defendants’ Motion to Set Aside or, in the Alternative, to Modify the Final Judgment and Order for Permanent Injunction [Doc. No. 144] should be denied.

Dated: June 30, 2011

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that a copy of the above and foregoing document was filed electronically with the above-captioned court, with notice of case activity to be generated and sent electronically by the Clerk of Court (with a copy to be mailed to any individuals who do not receive electronic notice from the Clerk) this 30th day of June, 2011.

/s/ Margaret . L