## UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

COMMISSIONERS: Joseph J. Simons, Chairman

Noah Joshua Phillips

**Rohit Chopra** 

Rebecca Kelly Slaughter Christine S. Wilson

DOCKET NO. C-

## **COMPLAINT**

Pursuant to the provisions of the Federal Trade Commission Act, and by virtue of the authority vested in it by said Act, the Federal Trade Commission ("Commission"), having reason

- competing RTO company that has a store in close proximity to the closing store. This unilateral decision to sell a closed store's consumer rental contracts to a competitor is common in the RTO industry.
- 3. The conduct challenged in this complaint involves the instances when RAC did not make a unilateral decision to sell a closed store's consumer rental contracts to a competitor. RAC instead entered into reciprocal purchase agreements whereby RAC agreed to close an RTO store or stores and sell the closed store's or stores' consumer rental contracts to an RTO competitor, contingent on that RTO competitor agreeing to close a different RTO store or stores and sell those closed store's or stores' consumer rental contracts to RAC.
- 4. These reciprocal purchase agreements included reciprocal non-compete agreement clauses, whereby RAC and the RTO competitor agreed not to compete within a specified geographic market for a specific time-period, typically three years, in the area or areas where the stores were closed.
- 5. The reciprocal purchase agreements with reciprocal non-compete agreement clauses constitute an unfair method of trade, violating Section 5 of the Federal Trade Commission Act, 15 U.S.C. § 45.

## Respondent

6. Respondent Rent-A-Center, Inc., is a corporation organized, existing, and doing business under and by virtue of the laws of the State of Delaware, with its principal address at 5501 Headquarters Drive, Plano, Texas 75024.

## Jurisdiction

- 7. At all times relevant herein, RAC has been, and is now, a corporation as "corporation" is defined in Section 4 of the Federal Trade Commission Act, 15 U.S.C. § 44.
- 8. The acts and practices of RAC, including the acts and practices alleged herein, are inTc -0.001 Tw 7.

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The primary traditional brick and mortar RTO customers are "unbanked" individuals who

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- ii. Reducing the number of locations and product selection available to consumers.
- 20. The reciprocal purchase and non-compete a