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COMMISSION OF CHARLES H. MADON, SENATOR AND SENATORIAL CANDIDATE

COMMISSION, BEFORE SENATE COMMITTEE ON INTERSTATE COMMERCE
re S. 4055.

Mr. Chairman and Members of the Committee:

~~Thank you, in response to a request from your Chairman, I shall present~~

certain facts and conclusions bearing upon the subject matter of the bill
developed by the Commission through various investigations, mostly made at

Upon buyers located at some places the seller (unless located at a basing point) imposes a delivery charge greater than the actual cost of transportation. In such cases it is obvious that he obtains a margin over transportation cost which increases his price realization. To buyers located at other places the seller (unless located at a basing point) makes a charge for delivery that is less than the actual cost of transportation which he defrays. In such cases he incurs a deficit in the transportation charge which reduces his price realization. In effect buyers who are charged more than the actual delivery cost are helping to pay the freight of buyers who are charged less

than the actual delivery cost. And the striking thing is that the customers having the greatest natural advantage in cost of delivery are often forced to

the question of discrimination can only be solved by the treatment of

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competitive pricing the buyer could secure delivery in the way most advantageous to himself and these advantages naturally would be passed to the